Q&A

Q1. Will the UbiQ and NBS range of products and consumables still be available?

A. This acquisition means that customers will benefit from Matica's manufacturing capability bringing an overall increase in production capacity.

A. Matica will continue to provide consumables and spare parts for all existing NBS products.

Q2. Will UbiQ and NBS products continued to be manufactured?

A. Matica will pool resources and expertise from both engineering teams to look at ways to enhance the existing product range. A road map for this will be communicated in due course.

Q3. Continued delivery of services: technical, sales and software support

A. Customers will benefit from an expanded technical and sales support team.
Matica has localized operations in Italy, Switzerland, United States (MN, CA, SC), Germany, UK, Dubai, India, China and Malaysia.

A. All Matica sites and technical support teams will be fully trained on UbiQ software solutions with the aim to provide 24/7 software support.

Q4. What about continuation of maintenance contracts?

A. Matica will integrate UbiQ and NBS technical support with its existing teams to create an expanded global network to support maintenance contracts.

Q5. Are there changes to the order entry process?

A. There will be no change to the order entry process. Any change or update to this will be communicated directly by sales managers.

Q6. What will happen to projects or orders that are in the pipeline?

A. Matica hardware is already integrated with Xpressi, SmartSys and Javelin Designer across a number of projects globally.

A. Matica will work with customers to ensure we provide the very best hardware and software solutions from within the group to meet customer requirements for all projects.

For further information contact: corporate@maticacorp.com

Key contacts

Luca Picardi will continue as Global Sales Director for centralized issuance and fintech systems and will also become responsible for the NBS Technologies portfolio of CTC products.
l.picardi@maticafintec.com

Mandy Kerr will take up a new position as Global Sales Director for secure ID at Matica, responsible for both the Matica and Javelin secure issuance products.
m.kerr@maticacorp.com

Luca and Mandy will be working closely together to ensure a seamless transition to the new organization.

Matica looks forward to welcoming the global UbiQ and NBS teams